

## **Jennifer Darling's Bio**

Jennifer has been making a difference in organizations that want to grow their sales. Her background working with Comcast and Hearst Television taught her what works, and what doesn't!

As a professional member of the National Speakers Association she is often requested to do programs at events and chapters. She was honored to present at the Canadian Association of Professional Speakers Convention in December 2017.

Jennifer Darling has been in sales and sales management her entire professional career. After receiving a graduate degree in business management she went on to increase sales, profits and productivity at media affiliates FOX, NBC, CBS, and Comcast. She is a member of the National Speakers Association, Distinguished Toastmaster and a Jeffery Gitomer Certified Advisor. (Gitomer is the author of The Sales Bible and many other NYT Best Sellers).